



## JOIN OUR SALES TEAM!

### SALES:

We are looking for an individual (at least 21 years of age) who is interested in sales in the beverage industry. Currently offered as a part-time, paid position (hourly + commission).

### LIQUID ART WINERY:

Liquid Art is comprised of two beverage brands: Liquid Art Wines and Dave & Dani Craft Cider. We are expanding our sales team to maximize self-distribution across the state of Kansas.

### QUALIFICATIONS:

- Self-starter, with an innate desire to succeed
- Experience in sales and/or marketing preferred but not required
- Organized and efficient
- Team oriented and goal-focused, but able to work independently
- Flexible, open schedule during weekdays: partial and/or full days
- Licensed to drive with good driving record
- Able to lift up to 40 pounds, repetitively
- Must be at least 21 years of age

### JOB DESCRIPTION:

- Service current on-premise and off-premise retail locations in assigned territory
- Develop weekly sales plans and recaps; report to direct manager
- Accurately record sale transactions in Point of Sale
- Accurately track inventory
- Execute master route list
- Safely drive distribution vehicle to accounts in assigned territory to sell-in and deliver products
- Meet sales goals in assigned territory
- Acquire new accounts in assigned territory
- Gain new product placements, floor displays, points of distribution, etc.
- Merchandise products through floor displays, shelf talkers, signage, etc.
- Maintain positive working relationships with buyers and associates in all accounts
- Report product breakage, vehicle maintenance, etc. to direct manager
- When needed, other responsibilities such as, bottling, packaging, fruit harvest, etc.

### APPLY:

Send a letter of interest, resume, three references and availability to [info@liquidartwinery.com](mailto:info@liquidartwinery.com)

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LIQUID ART WINERY | DAVE & DANI CRAFT CIDER

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